



Data Analysis Helper

BENEFITS

- Track Sales & Service Performance
- Analyze Trends, Uncover Insights
- Identify Opportunities for Improvement
- Easy to Understand Dashboards

ANALYTIC PACK FEATURES

- Historic Comparisons
- Real-Time Leaderboards
- Custom Notifications
- Date Granularity Control
- Win/Loss Analysis & Metrics
- Average Deal Size
- Average Case Close Time
- Number of Closed Cases
- Number of Completed Tasks
- Number of Events
- Stale Opportunities
- Most Recent Call Date
- Most Recent Email Date
- Most Recent Task Date

ANALYTIC PACKS



Sales Performance Intelligence

- Org Performance
- Sales Rep Performance
- Accepted/Denied Quote Percentage
- Lead Conversion Success



Territory & Segmentation Intelligence

- Location Performance
- Segmentation Performance
- Product Information
- Contact Activity Information



Account Performance Intelligence

- Account Performance
- Custom Goal Setting & Tracking
- Account Health Scoring
- Detailed Account Information

CONTACT

Phone: +1 (224) 552-0083

Email: sales@passagetech.com

Web: www.passagetech.com