

# The Passage Approach

Passage Technology accommodates your search for the right fit to take on your next project or be your go-to development partner.

If you're comparing options or taking careful consideration before committing, our **consulting services** provide insight on what you can expect working with us.

Our **design services** demonstrate the collaborative effort we take planning your project, giving you confidence in our **project implementation services**.

Project completion doesn't mean work is done: our **support services** are available for however long you need us.

Your business is on Salesforce. Our business is Salesforce.

## Consultations

- *Current state versus ideal state analysis*
- Initial scoping of business problems and use cases
- Org audit to gather requirements

## Project Plan

- Strategy collaboration based on analysis
- Design solution either out-of-the-box or customized

## Implementation

- Build solution. Deploy code.
- Communication and transparency throughout project

## Support post-deployment

- Team training
- Minor adjustments
- Premium coverage with Incident Support Plan (additional charge)
- Need assistance with a project provided by a different partner? Our support services include troubleshooting, corrections, and restorations.

“Passage Technology holds true to the values of the Salesforce AppExchange community.”

## CONTACT US TODAY