



OUR APPROACH

What You Can Expect When You Work With Us.

We offer custom Salesforce solutions and Salesforce consulting services. Need assistance with a project provided by a different partner? Our services also include troubleshooting, corrections, and restorations.

1 UNDERSTAND

The first step is to set up a **free 60-minute consultation** where our developer will learn more about your goals, including:

- Current state vs. ideal state analysis
- Initial scoping of business problem and use case
- Org audit to gather requirements



2 PROJECT PLAN

Our design services demonstrate the collaborative effort we take planning your project. This stage includes:

- Strategy collaboration based on analysis
- Developing a design solution either out-of-the box or customized

3 IMPLEMENTATION

During implementation, we build your solution and deploy code. Throughout the project we proactively communicate with you.



4 TEST, TRAIN & DELIVER

In this phase, we'll conduct testing and train your team before delivering your project.



5 SUPPORT POST-DEPLOYMENT

Post-deployment support for your project includes minor adjustments. Premium coverage with an Incident Support Plan is also available (additional charge).