

## **BENEFITS:**

- Prioritize records within Salesforce objects without an Admin or developer
  - Create value score with optional text or image labels
  - Real-time update to value score if conditions are modified
- Make informed business decisions.
  - Invite all stakeholders (who may or may not have access to Salesforce)
  - Reduce bias introduced with traditional polls or in-person meetings

## **USE CASES:**

- Lead scoring for Sales
- Decide which events to attend
- Software purchase decision
- Prioritize cases for Customer Service

## **CAPABILITIES:**

- Matrix & Value Scoring Prioritize records in any Object in Salesforce without coding
- Pairwise Comparisons –
   Collaborative decision making via
   the Analytical Hierarchy Process (AHP)
   to reduce cognitive biases
- Save evaluation result to Salesforce Files, or directly download the result as a PDF document
- 100% Salesforce Native. Supports
  Lightning and Classic Experience.

## **CONTACT:**

**Phone:** +1 (224) 552-0083

Email: sales@passagetech.com

Web: www.passagetechnology.com